IECEx 2017 Shanghai International Conference

The IECEx RTP Program

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Business idea

Trainor aims to be the preferred provider in the oil, gas
and energy market in Norway and in international priority areas,
offering the following products and services:

- Classroom teaching
- E-learning

- Training management
- Consultancy services

- Recruitment
- Staffing

Trainor

NORWAY
Trondheim
Stavanger   Tønsberg (HQ)

CHINA
Bejing
Qingdao
Shenzhen

SOUTH-KOREA
Busan

MYANMAR
Yangon

VIETNAM
Ho Chi Minh City
Vung Tau

TRAINOR

Some of our customers

Our disciplines

- Ex – Hazardous areas

- Electrical safety / Electro technical

- Regulations and Standards

  (Norwegian and international:

  NORSOK, IEC etc.)

- HSE

- Automation

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The need for competency is global

- Added value for your business – Advanced projects

- Less accidents

- Less errors » Reduced cost overruns

- Cost efficiency

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Offering

- Competence

- Increased focus on HSE

- Expertise & Technical knowledge

  Based on decades of experience

  from both offshore and onshore industry

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Trainor became the world's first RTP in 2015
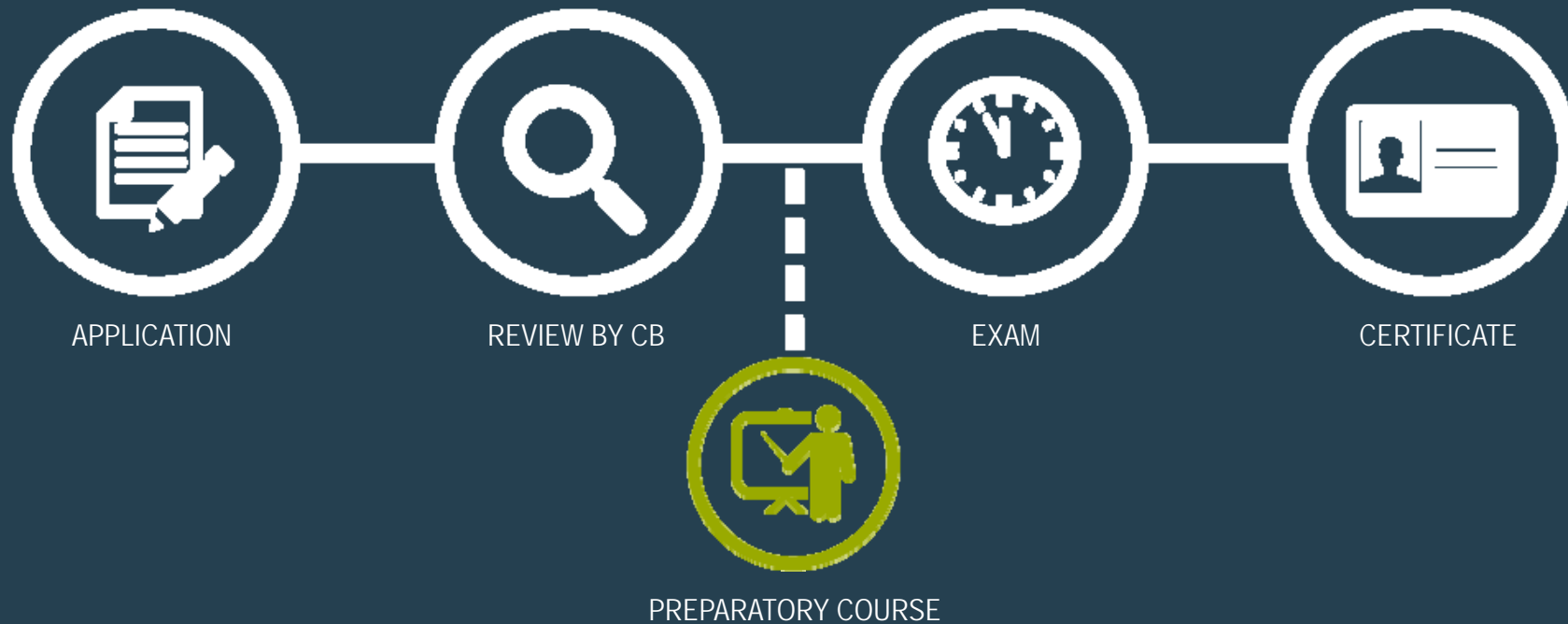
Recognized Training Provider (RTP)

The IECEx RTP Program – What is it?

- Provides confidence in Processes and Services

- Meets market needs for training

- Goal: Link training services to the IECEx scheme for Certification of Personnel Competence (CoPC)

The IECEx RTP Program – Why?

Help candidates to select training providers when needed

APPLICATION   REVIEW BY CB   EXAM   CERTIFICATE
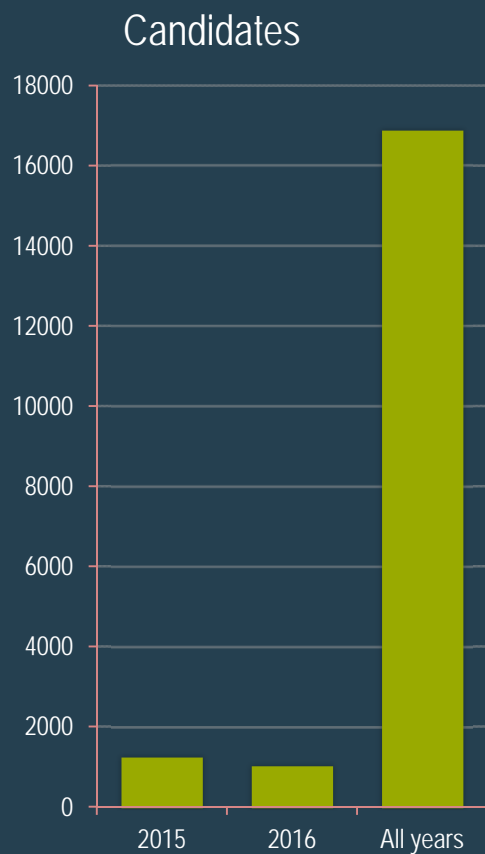
PREPARATORY COURSE

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Why RTP?

- Already offering CoPC

- Increased interest globally

- Desire to contribute

- Leads from iecex.com

- Proof of quality

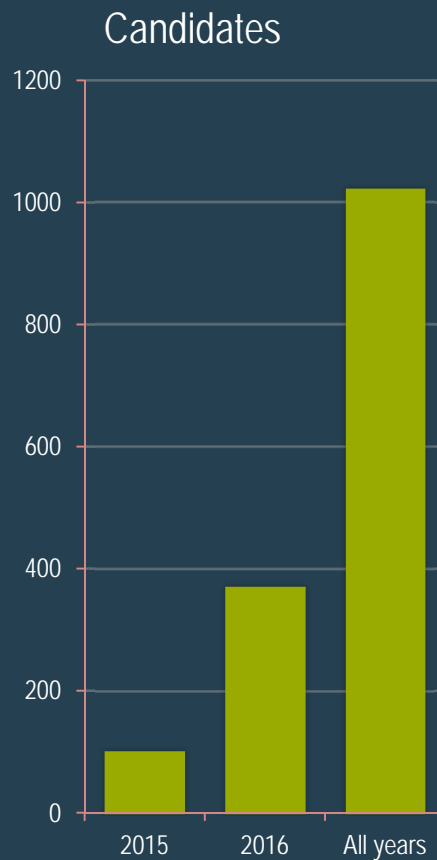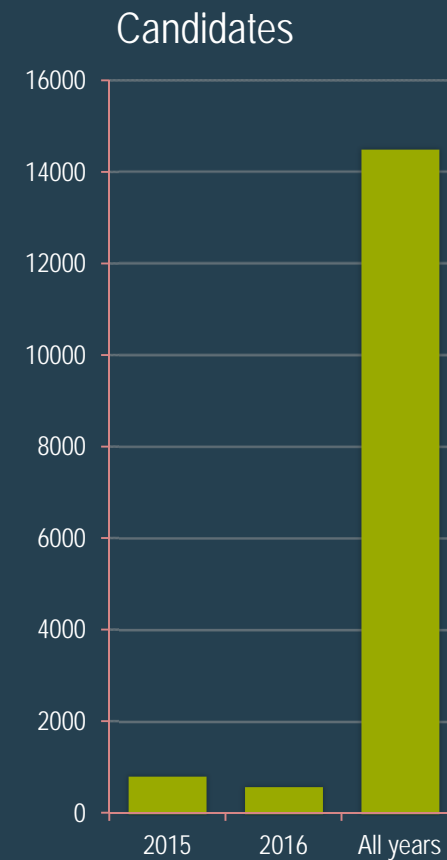# Successes achieved – All Ex Training

Ex training Classroom NO

Candidates

Ex training Classroom KR

Candidates

Ex training E-learning

Candidates

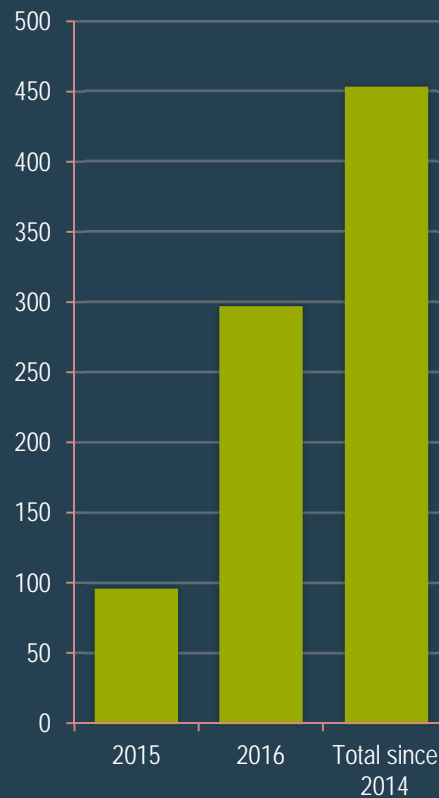# Successes achieved – IECEx CoPC

**Practical assessment lab
in Norway and Korea**

**Currently building
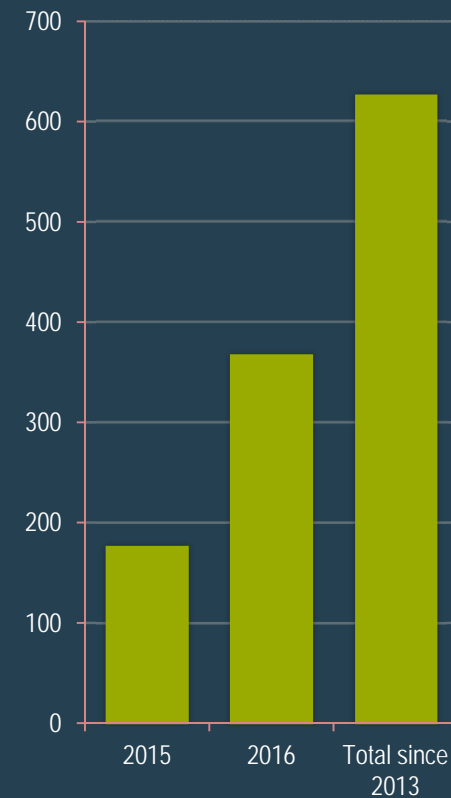a new one in Vietnam**

Preparatory courses
Ex 001, Ex 003/006, Ex 004/007/008, Ex 009

Participants

Category	Value
2015	~95
2016	~298
Total since 2014	~453

IECEx CoPC Certifications

Candidates

Category	Value
2015	~180
2016	~370
Total since 2013	~625

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Challenges encountered

- Young system

  Still some development potential

- Competition from other schemes

- Market fragmentation

  Various preferences in different markets

Future outlook for Trainor as an IECEx RTP

- Training centers in China

  and Vietnam 2017

- Synergies with Trainor

  Certification – CB status 2017

- Global standard

- Increased recognition

  – Continued expansion

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Suggestions
for improvement

- Build loyalty

- Increased visibility

- Standardize

- Convert RTP

  to a certification scheme?

Comitted to Safety

www.trainor.no

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